



An Environment conscious company certified to ISO 14001 Standard

HIMACHAL FUTURISTIC COMMUNICATIONS LTD.

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HFCL/SEC/17-18/
20th November, 2017

<p>The Secretary, The National Stock Exchange of India Limited, Exchange Plaza, 5th Floor Plot no. C-1, Block G, Bandra Kurla Complex, Bandra (East) MUMBAI- 400 051</p>	<p>The Secretary, BSE Limited 27th Floor Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI-400 001</p>
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Dear Sir,

RE: HFCL bags Order for Rs. 128 crore from Bharat Sanchar Nigam Limited ("BSNL") for PAN India Packet Microwave Network

We are pleased to inform all the stakeholders that the Company has received the Purchase Order ("PO") worth Rs. 128 crore approx. from Bharat Sanchar Nigam Limited, New Delhi for supply of Packet Microwave Radio Systems on pan India basis for BSNL Mobile Network vide its letter dated 17th November, 2017. This equipment PO is part of a turnkey project and the balance PO for Installation and AMC support services will be issued separately by BSNL.

We would like to submit the following details regarding the said PO:

Sr. No.	Particulars	Information
1	Name of the Entity awarding the Order(s)/Contract(s)	Bharat Sanchar Nigam Limited, New Delhi
2	Significant terms and conditions of Order(s)/Contract(s) awarded in brief	This PO is part of a turnkey project which has to be commissioned in three phases within ten to twelve months. Thereafter Company has to provide warranty support for one year. Payment terms 50% of supply amount upon receipt of the equipment by BSNL consignee in satisfactory condition, 30% of supply amount upon successful Installation, Testing, Commissioning of the equipment at sites, 10% of supply upon completion of site AT and balance 10% of supply amount after warranty period of one year.
3	Whether Order(s) / Contract(s) have been awarded by domestic/ international entity	Domestic





4	Nature of Order(s) / Contract(s)	Planning, Radio Frequency Survey, Supply, Installation, Commissioning and AMC of 15/18 GHz Packet Microwave Radio Systems along with Antenna, Interconnect cable and other associated accessories as per schedule of requirement stated in respective Tender.
5	Whether domestic or international	Domestic
6	Time period by which the Order(s)/Contract(s) is to be executed	Ten to Twelve months (within three phases)
7	Broad consideration or size of the order(s)/contract(s)	Rs. 128 crore approx. (for material) An add-on PO for Installation and AMC Services is expected soon.
8	Whether the promoter/ promoter group / group companies have any interest in the entity that awarded the order(s)/contract(s)? If yes, nature of interest and details thereof	No
9	Whether the order(s)/contract(s) would fall within related party transactions? If yes, whether the same is done at "arms length	No

This is for your information and records please.

Thanking you,

Yours faithfully,

For **Himachal Futuristic Communications Limited**

(Manoj Baid)
Vice-President (Corporate) &
Company Secretary